

## ARTICLE 13 - AD/UPM GENERAL RATES

UNIT PRODUCTION MANAGERS & ASSISTANT DIRECTORS MINIMUMS										
Rates Effective July 1, 2019 to June 30, 2020	UNIT PRODUCTION MANAGER		FIRST ASSISTANT DIRECTOR		KEY SECOND ASSISTANT DIRECTOR		2ND SECOND ASSISTANT DIRECTOR		ADDITIONAL SECOND ASSISTANT DIRECTOR	
Weekly Studio Salary	\$5,740		\$5,459		\$3,658		\$3,453		\$2,101	
Weekly Location Salary	\$8,038		\$7,634		\$5,111		\$4,828		\$2,947	
Weekly Production Fee, Studio	\$1,245		\$1,013		\$771		\$0		\$0	
Weekly Production Fee, Location	\$1,482		\$1,245		\$1,013		\$0		\$0	
Daily Employment Salary, Studio	\$1,435		\$1,365		\$915		\$863		\$525	
Daily Employment Salary, Location	\$2,010		\$1,909		\$1,278		\$1,207		\$737	
Daily Employment Production Fee Studio/Location	\$311	\$371	\$253	\$311	\$193	\$253	\$0	\$0	\$0	\$0

ADS/UPMS

(1) BASIC CABLE DRAMATIC PROGRAMS:\* IF EMPLOYED ON A PROGRAM IN EXISTENCE AS OF 6/30/17 WITH BUDGETS AS FOLLOWS: 1/2-HOUR WITH BUDGETS BETWEEN \$550,000 AND \$849,750; 1-HOUR WITH BUDGETS BETWEEN \$1,200,000 and \$1,493,500; 2-HOUR WITH BUDGETS BETWEEN \$2,750,000 AND \$4,635,000, PLUS AN ADDITIONAL \$1,493,500 FOR EACH HOUR OR PORTION THEREOF IN EXCESS OF 2 HOURS= 83.5% OF THE ABOVE RATES. IF THE BUDGETS EXCEED THESE LEVELS THEN THE MINIMUMS AND THE PROGRAM WILL BE SUBJECT TO THE THEN-CURRENT BASIC AGREEMENT. IF THE SERIES IS IN ITS 4TH OR SUBSEQUENT PRODUCTION SEASON, THE ADS & UPMS SHALL BE COMPENSATED AT 100% OF THE ARTICLE 13 MINIMUMS

(2) BASIC CABLE DRAMATIC PROGRAMS:\* 1/2-HOUR PROGRAMS WITH BUDGETS BETWEEN \$550,000 AND \$892,500; 1-HOUR PROGRAMS BUDGETED BETWEEN \$1,200,000 AND \$1,493,500; 2-HOUR WITH BUDGETS BETWEEN \$2,750,000 AND \$4,635,000, PLUS AN ADDITIONAL \$1,493,500 FOR EACH HOUR OR PORTION THEREOF IN EXCESS OF 2 HOURS = 85% OF THE ABOVE RATES IN THE 1ST PRODUCTION SEASON OF THE PROGRAM, 90% IN THE 2ND AND 3RD PRODUCTION SEASONS AND 100% IN THE 4TH AND SUBSEQUENT PRODUCTION SEASON.

\* The above discounts do not apply to any Pilot or first or second season series that is paying the discounted rates for Pilots or first or second season series.